

# The Robinson Repair & Rebuild Program...An Exceptional Alternative

Robinson prides itself in offering an extensive repair and rebuild program that supplies a desirable alternative to the cost of purchasing new fans. Regardless of the original manufacturer, Robinson repairs or rebuilds *all* types, models and designs of air-moving equipment while exceeding other companies' services with our advanced capabilities. It is Robinson's ongoing dedication to industry that has made this program a top priority in the operation.

The after market department is an excellent example of the meticulous assessment and analysis Robinson Industries upholds for quality control. Not only does Robinson supply a newly repaired fan that reflects expert workmanship but we also apply the same superior quality and design improvements used in our new fans. Extra consideration for performance is determined as well, ensuring that every avenue has been explored for any possible design changes to existing installations or retrofitting a new design that may offer improved efficiencies and fan performance. In all cases involving equipment or design modifications, Robinson works within the parameters of your existing system to ensure that an improved, more durable air movement device emerges.

#### ROUND-THE-CLOCK, 24-HOUR HOTLINE

In addition to its first-class repair and rebuild service, Robinson Industries' wholly owned subsidiary, **Robinson Fans Service and Equipment Co. Inc.**, is an on-site service facility located in Trussville, Alabama. No matter what kind of air-moving equipment you operate, Robinson Fans Service and Equipment Co. can be your most important resource to keep it running at peak efficiency. Robinson Fans Service can complete most diagnostic and repair operations at your site...and in many cases, a turnkey repair job takes only a matter of days.

Industries Served: steel • cement & lime aluminum • air pollution control applications metals mining & processing • fertilizer petrochemical • paper • foundry • coal ethanol • utilities/power generation



AT ROBINSON, OUR AIR-MOVING EQUIPMENT
IS BUILT TO ENDURE OUR OWN RIGOROUS
STANDARDS, THE SAME STANDARDS THAT
ARE KNOWN THROUGHOUT THE INDUSTRY AS
UNSURPASSED. FEWER BREAKDOWNS AND LONGER
FAN LIFE ARE REALIZED DUE TO THE UTILIZATION
OF TECHNOLOGY, CRAFTSMANSHIP, AND OUR
UNRELENTING DEDICATION TO PRODUCE
AN EXCEPTIONAL PRODUCT.

For over a century our mission has been focused

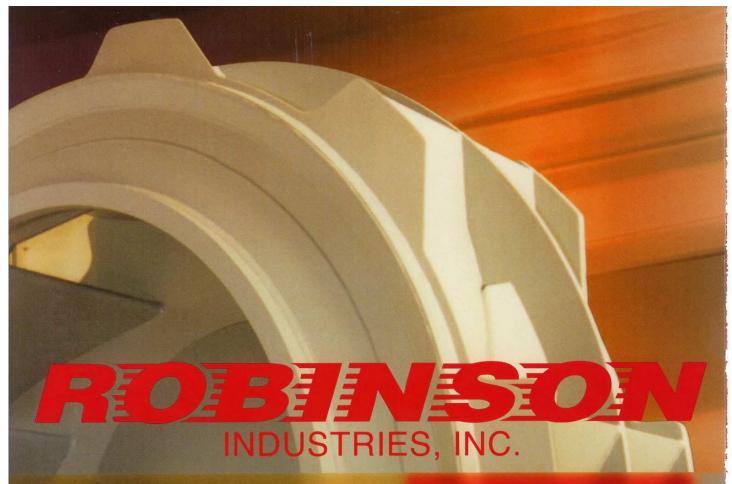
—engineering superior quality air-moving equipment—

Robinson Industries.

Call your local representative for more information, or visit our Web site:

WWW.ROBINSONFANS.COM

for detailed technical specifications and data.



## A Strong Foundation Built from Industrial Needs...

Robinson began engineering industrial air-moving equipment when industry itself was unaware of its critical needs to dramatically increase safety. J.R. Robinson's mission to build products to address this need was originated in the late 1800s. The dangerous conditions in which his father, Samuel, worked in as an English coal miner spurred him to develop exhaust fans that increased shaft ventilation. His efforts drastically reduced the number of underground explosions in the 1890s, and became the foundation for Robinson Industries. For over a century, the company has followed J.R. Robinson's mission—engineering superior quality air-moving equipment for pollution control and process applications.

## Setting Technology in Motion

Robinson's engineering expertise and superior quality is continually enhanced by technology. Today, our state-of-the-art manufacturing facilities empower us to design, analyze, build, and rebuild equipment for use in your particular environment—even under the most extreme conditions—to ensure the least amount of wear over time.

With our complex testing laboratories, the latest Computational Fluid Dynamics analytical software, and advanced diagnostic equipment, initial designs are thoroughly evaluated for performance, longevity, and energy efficiencies. Our highly trained and experienced engineering teams conduct numerous quality checks, including finite element stress analysis and resonant frequency testing. This, coupled with Robinson Industries meticulous compliance to crucial ISO 9001 requirements, maintains that the utmost superior product is produced. Continuous research and evaluation allows us to stay ahead of industry and its ever-changing needs and standards—and assures that you receive a far premium product now and down the road.

#### Servicing Your Needs—Location & Capacity

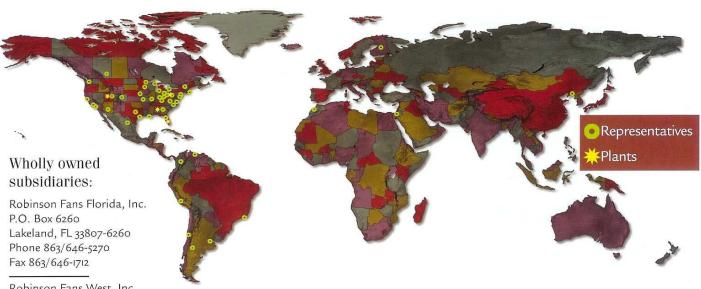
Robinson Industries has four locations in the United States and Global Representatives to provide an array of application and engineering support for various industries. Our facilities have state-of-the-art capabilities for the initial design, are staffed with experts in craftsmanship, and have incomparable manufacturing equipment. Robinson employs its own AMCA Accredited research and development laboratory and testing facilities. Our corporation supports AMCA with many of our employees participating in leadership roles. Surpassing our clients' expectations, Robinson Industries sets industry standards through the use of technology and craftsmanship.

Zelienople, PA—Our original site and Corporate Headquarters. Through the years this plant has grown many times to accommodate the increase in business and support the adoption of technological advances. This location houses our AMCA accredited laboratory, including mechanical run and performance testing facilities as well as our centralized engineering and design departments. Additionally, this facility is engaged in handling a large amount of repair and rebuilding work.

Because of the increase in our fan repair/rebuild program, Robinson has expanded our facilities to locations in **Lakeland, FL** and **Salt Lake City, UT**. Both of these facilities are also capable of manufacturing most new products as well as serving the after market niche.

The Lakeland, FL. plant boasts of having some of the largest equipment in the United States for two plane dynamic balancing. This equipment is also used for a variety of other rotating equipment up to 200" in diameter and 100,000 pounds in weight.

The Trussville, AL plant, another wholly owned subsidiary, Robinson Fans Service and Equipment is an on-site service facility specializing in keeping you running at utmost efficiency. Whatever air-moving equipment you operate, Robinson Fans Service and Equipment renders diagnostic and repair operations at your site, mostly in a matter of days so that your downtime is minimal.



Robinson Fans West, Inc. 725 S. Gladiola Street Salt Lake City, UT 84104-4437 Phone 801/972-3303 Fax 801/972-3445

Robinson Fans Service and Equipment Co. Inc. P.O. Box 707 Trussville, AL 35173-0707 Phone 205/655-8312 Fax 205/655-8327 Our mission is to exceed our customers' expectations for superior quality air-moving equipment and services.

Represented by:

ROBENSION INDUSTRIES, INC.

Apogee Engineering Houston, TX sales@apogee-engineering.com (713) 627-9173

www.robinsonfans.com Robinson Industries, Inc. • P.O. Box 100 • Zelienople, PA 16063-0100 Phone 724/452-6121 • Fax 724/452-0388